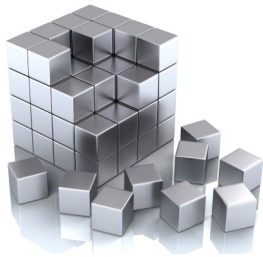


12 Building Blocks for a Better Business Workshop



Make More Money From Your Business, And Spend Less Time Working In It...



This seminar is for business owners who want to grow and improve their businesses by focusing on 12 core business principles that you need to have in place in order to be successful.

Here are some of the concepts we will outline in the presentation:

1. **Goals** – the importance of setting your goals, company mission and vision to build a solid foundation for your company.
2. **Time Management** – achieve more by improving your priority setting and time management skills.
3. **Money Mastery** – understand profit and loss, balance sheet, break even, and how to budget for profit.
4. **The Marketing Machine** – learn effective marketing strategies to attract prospective customers.
5. **The Sales Engine** – techniques to sell, convert, overcome objections, ask questions and map sales process.
6. **Customer Service** – make service a way of life to bring customers to you and to get them to buy more.
7. **Systems and Processes** – create systems to run your business so you can work ON your business, not IN it.
8. **5-step Profit Formula** – 5 variables to leverage that will positively influence your bottom line
9. **Team Talk** – build a dream team, learn to recruit, and become a great leader.
10. **90-Day Planning Workshop** – create a 90-day plan of action to achieve your goals.
11. **Cash Flow Management** – techniques and systems on how to manage your cash-flow.
12. **Risk Management** – build controls into your business to limit your business risk.

Experience the power of business coaching in action with Business & Executive Coach, Greg Mason.

You can expect to get more ideas for your business in one workshop than you have in the past 2 months.

If you would like to find out more about how can sign up, don't hesitate to contact us.



Contact bizHQ today to start your coaching journey!

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bizHQ
THE BUSINESS HEADQUARTERS

LET YOUR BUSINESS TAKE YOU PLACES